



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: April 17th, 2012
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee

Subject: Approval of Official Publication No. 7584 Bids for Potassium Permanganate

Recommendation:

Acceptance of the only bid of Carus Corporation for an estimated annual expenditure of \$300,000.00 to furnish and deliver Potassium Permanganate to the Minneapolis Public Works Water Works Division for a twelve (12) month period, as follows:

1. 44,000 pounds (approximately)	Full Loads	per pound	\$2.40
	Price per pound with shipping costs	per pound	\$2.45
2. 22,000 pounds (approximately)	Half Loads	per pound	\$2.46
	Price per pound with shipping costs	per pound	\$2.50

Bidder agrees to allow quantities to be increased up to 100% with no increase in price for one (1) year from date of purchase order.

Bidder offers to extend terms and conditions for one (1) year after one year contract is over at the sole option of the City of Minneapolis.

Terms are net-30 days with delivery 3 -5 days after receipt of purchase order.

F.O.B.: Fridley Softening Plant, 4300 Marshall Street NE, Minneapolis, MN 55421

This has been approved by the Civil Rights Department

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Steven A. Kotke, P.E. Director, Public Works

Financial Impact (Check those that apply)

☐ No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

☐ Action requires an appropriation increase to the Capital Budget

☐ Action requires an appropriation increase to the Operating Budget

☐ Action provides increased revenue for appropriation increase

☐ Action requires use of contingency or reserves

☒ Other financial impact (Explain): Action is within Budget

☐ Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7584 Bids for Potassium Permanganate.

Honorable Sandra Colvin Roy
Page Two (2)

Attachments - Staff Recommendation
Tabulation Sheet

cc: C. Catlin
J. Burns



**Department of
Public Works**
Steven A. Kotke, P.E.
City Engineer
Director

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Minneapolis MN 55415

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March 28, 2012

City of Minneapolis Purchasing Department
Attention: Cheryl Groettum
330 2nd Avenue South, Suite 552
Minneapolis, Minnesota 55401

Re: Recommendation to accept single bid for Potassium Permanganate
from Carus Corporation. (OP #7584)

The PW / Water Division requests that Purchasing accept the single bid
from Carus Corporation for potassium permanganate.

This product is available from very few manufacturers, and only one in the
United States. Carus has been our supplier for many years and has
always provided high quality products and delivery service.

The bid price of \$2.45 per pound is at the lower end of the range of prices
seen in recent bids from other utilities and is much lower than prices of the
material at other Twin Cities water plants using smaller quantities. The
price is \$0.05 (2%) higher than our bid price last year.

We do not believe that re-bidding this contract will bring in any additional
bidders.

Chris Catlin
Superintendent, Water Plant Operations
City of Minneapolis Water Works



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